



## **CLARIFICATIONS I**

### **CALL FOR PROPOSAL**

**Issued on: June 22, 2020**

**For**

**Fund Manager(s) for the Establishment and  
Management of Small and Medium Enterprises  
(SME) Fund(s)**

**Procuring Entity: Development Bank of Jamaica Limited**

July 20, 2020

**CLARIFICATIONS I: TO CALL FOR PROPOSAL**

1. Would the evaluators prefer us to create a presentation which is structured to follow step-by-step order of criteria of the "Presentation Evaluation form" on pages 21-22 of the CFP?

**Ans: Not necessarily. Please ensure that you include the required information in your submission.**

2. Are there any more recent additions or revisions to the June 20 2019 Update of the Environmental and Social Management Framework for Jamaica Access to Finance Project (P152307)?

**Ans. No**

3. For the Proposal submissions for Stage 1, do the evaluators prefer a longform, more verbose essay style format or a more concise format more similar to a slide presentation? We understand that DOC, DOCX, or PDF file format is asked for, but we were wondering about the structure/depth of the proposal's content itself.

**Ans. A more concise format providing all necessary information required**

4. I took a look at the Covid-19 Economic Recovery Task Force report (Catalyse Mobilisation of Private Risk Capital) that states:

" GOJ should seek to catalyse the emergence of private sector run private equity vehicles that have the goal of recapitalising and acquiring stakes in companies affected by COVID-19. GOJ's capitalisation could come in the form of a first-loss tranche, with commensurate upside, designed to incentivize further private subscription."

Please let us know whether this will have any bearing on the current request for proposals.

**Ans. No (This will have no bearing on the current call for proposals)**

5. In the CFP pdf ("2.3 Deadline & Submission Method for Proposals"), it is clear that soft copies of proposals will be accepted if sent via email to [accesstofinance@dbankjm.com](mailto:accesstofinance@dbankjm.com) by the July 31 deadline.

However the description of the CFP on this webpage says only that "Proposals must be submitted via mail, courier or presented in person" (while also linking to the above-mentioned pdf): <https://www.venturecapitaljamaica.com/news/06-2020/dbj-issues-call-proposal-local-international-fund-manager-world-bank-a2f-project>

Please can you confirm that emailed proposals will be accepted?

**Ans. Yes**