### PROFESSIONAL INDEMNITY INSURANCE

### PROPOSAL FORM

Please complete all questions, and if there is insufficient space please supply the additional information on a separate sheet of headed paper indicating the question to which the answer refers.

1. Name and Address Det	ails					
1.1 Name of Firm (including	any subsidiaries for whom	cover i	s required).	Fatablishmant Data(s)		
Development Bank of Jam	aiga Limitad			Establishment Date(s)		
Development Bank of Jam	alca Limiteu			April 2000		
1.2 Principal Address						
11a-15 Oxford Road, King	ston 5					
Main office telephone numb	or	Eirm'o	\^/oboito = ddus =	_		
Main office telephone number Firm's Website address  876-929-4000 / 876-619-4000 www.dbankjm.com						
www.upankjm.com						
2. Partners/Directors and	Consultants Details					
Name	Status: (Partner/Director/	Age	Qualifications	How long in this		
	Consultant)			capacity in the Firm		
Paul B. Scott - Chairman	See Attached					

### 3. Staff Details

Please state numbers of:

Partners/Directors	Qualified staff	Other staff	Self-employed persons
8	115	29	- same same percente

4. Business Activities					
4.1 Please provide a full de	escription of your Firm's	s activities			
Development Bank providing funding to viable projects through Affiliated Financial Institutions (AFIs); Microfinance Institutions (MFIs); limited direct loans and government privatisation services.					
4.2 Please categorise the activities outlined above and indicate the percentage of the gross fees this represents					
Activity		UK %	USA/Canada %	Elsewhere %	
				Jamaica	
Lending				100%	
5. Fee Income					
Please state the total fee in provide an estimate for the	come for the business current financial year	for the last to	wo <b>complete</b> finan	cial years and	
	11	1		/ / imated)	
UK Based Contracts			(Езі	inateu)	
European Contracts					
USA/Canada				-	
Rest of the World					
Average fee per client Does not earn fees					
Largest client fee & client n	ame				
6. Specialist Sub-consulta	nts				
6.1 Are written contracts us	ed for all sub-contracto	ors? <b>Not</b> A	Applicable YES	S 🗌 NO 🗌	
6.2 Do your firm's contracts provisions in your favou	with sub-contractors a r?	lways contain	indemnification and	d hold harmless	
6.3 Do you always ensure t	hat sub-contractors ma	intain adequa	te professional inde	emnity insurance?	
			YES		

7. CI	ients					
Plea	se state your 5 large	est clients where	e services have b	een provided/re	endered in t	ne past 5 years:
	Client	Date work commenced	Completion date	Firm's Fee	Services	provided
				(d)		
8. Of	ther Financial Inter	est				
in an Quot	s the Firm or any Pa y other firm or orgar led Company)? S give full details of e firm or organisation	nisation (other the	nan a share or sto	ockholder in a F	ublicly	YES NO x
9. In	ternal Control Pro	cedures				
9.1						
9.1	Does the Firm ha aspects of it's op		and procedure m	anuais related t	o all	YES x NO
	If <b>NO</b> what system of quality control is in place to ensure that professional standards are achieved and maintained?					
9.2	Does the Firm us of appointment?	e standard term	s and conditions	of business or	letter	YES x NO
	If YES, please en	close copies - 0	Confidential			
9.3	Does the Firm iss Services?	sue any brochur	e, leaflet etc. des	cribing the Firm	i's	YES x NO
	If YES, please en	close copies				
9.4	Does your firm s	ubcontract profe	essional services	?		YES NOx

If "Yes", de services s	etail the percentage ub-contracted:	of profession	al fees sub-c	ontracte	d and the typ	es of professional
10. Curre	nt Insurance Arrar	aements				
If the Firm	currently has Profe on is not required	ssional Indem	nnity Insurand	ce please	e provide the anged by Ho	following details. (This wden Insurance
Carrier	Limits:		Deductible		Premium	Renewal
Retroactive date of current policy:						
11. New Ir	nsurance Arrange	ments				
11.1 Pl	ease advise your re	equirements fo	or a quotation	for Profe	essional Inde	emnity Insurance
		Option 1		Opti	ion 2	Option 3
Limit of Inc	demnity	\$30,000,000.				
Excess Currency		\$ 100,000. Jamaican	00			
11.2 If y	<ul> <li>11.2 If you have any specific requirements with regard to your Professional Indemnity Insurance please state these in the space provided below</li> <li>The current policy covers Pension Fund Administration Activities</li> </ul>					
The curre	ent policy covers Pe	nsion Fund A	dministration	Activities	S	
12. Claims						
bee in b	ve any claims allegen made against to business during the ES, please give ful	ne Firm or its past 10 years	s present or s?	former F	r or omissior Partners/Dire	(successful or otherwise ctors and/or predecessors
Date of Claim	Details	Amount claimed	Amount Paid	000000000000000000000000000000000000000	ence costs	Insurers' Reserve (if known)

				v	
any for	e any of the Partners y circumstances or e mer Partners/Directo /ES please give full	events which more and/or pred	ay give rise to	a claim against th	onsultants aware of the Firm or its present or YES  NOx
DISCLOS	URE		West of the		
insurand that is li in deter should i any dou Failure 1	ential that when you ce, that you disclost kely to influence to mining whether to not about facts consto disclose could cause insurers to	se all material he judgement o accept the es in facts presidered mater prejudice you	facts to Insurer of an Insurer risk. If your viously advise ial you should rights to inc	ers. A material factorial	act is one emium or enewal it you have
	TION				
DECLARA	TION				
•	ead the declaration	carefully and	I sign at the b	ottom	
Please re	ead the declaration	ents made and	particulars giv		I are true and I/We have
Please re	ead the declaration	ents made and d any material f urers of any ma	particulars giv act.	en in the Proposa	

A copy of this proposal should be retained by you for your own records

NAME	JOB TITLE	DATE OF INITIAL	QUALIFICATION AND DATE ATTAINED/
	-	APPOINTMENT TO DBJ'S BOARD	EXPERIENCE
Dr. Adrian Stokes	Director	June 20, 2016	PhD Finance     MSc Economics
Mrs. A. Cecile Watson	Director	June 20, 2016	<ul> <li>Senior operations professional in the banking and finance sectors</li> <li>Certificate – Certified Financial Education Instructor - 2015</li> <li>Certificate – Certified Business Advisor - 2014</li> <li>MBA 1986</li> <li>BSc (Eng.) - Electrical - 1981</li> </ul>
Mr. Alok Jain	Director	January 25, 2021	<ul> <li>Lectured courses in Managerial Accounting and Finance for MSc Accounting,</li> <li>MSc Computer Based MIS, and Corporate Executive Development Programmes.</li> </ul>
			<ul> <li>J.L. Kellogg Graduate School of Management – Northwestern University</li> <li>Staff development program sponsored by USAID for faculty of the Mona Institute of Business. Attended courses in international finance, financial strategy, corporate planning and Activity Based Management June-July 1996</li> </ul>
			<ul> <li>MSc in Accounting - University of the West Indies - 1989-1990</li> <li>Bachelor of Commerce - Panjab University - 1986-1988</li> <li>College of Bahamas - Associate Degree in Business Administration 1985-1987</li> </ul>
M. Anthony Shaw	Managing Director	April 1, 2022	<ul> <li>An accomplished CEO with extensive international and regional experience at a corporate group level in the financial services sector</li> <li>Passed Canadian Institute of Chartered Accountants Exam – 1985</li> </ul>
			<ul> <li>McGill University, Montreal, Canada – 1984- 1985</li> <li>Faculty of Graduate Studies/Centre for Continuing Education</li> <li>Graduate Diploma in Public Accountancy</li> </ul>
			<ul> <li>McGill University, Montreal, Canada – 1984- 1985</li> <li>Faculty of Management</li> <li>Bachelor of Commerce (Accounting &amp; Management Information Systems)</li> <li>Ctrategic Planning Lips Balanced Scorecard</li> </ul>
,			- York University – Schulich School of Business (March 2014)

# DEVELOPMENT BANK OF JMAICA LIMITED – BOARD OF DIRECTORS

NAME	JOB TITLE	DATE OF INITIAL	QUALIFICATION AND DATE ATTAINED/
		APPOINTMENT TO DBJ'S BOARD	EXPERIENCE
Mr. Paul Scott, CD	Chairman	April 1, 2015	<ul> <li>Private Sector Organisation of Jamaica – President 2016-2017</li> <li>Jamaica Chamber of Commerce – Board Member 2011-2016</li> <li>BA Business &amp; Accounts 1998</li> </ul>
Mr. Barrington Chisholm, JP	Director	June 20, 2016	<ul> <li>Senior management positions including Director – Corporate Business Development</li> <li>Diploma – International Banking</li> <li>Certificate – Marketing Mgmt.</li> <li>Certificate – Advanced Risk Mgmt.</li> <li>Certificate – Personal Mgmt.</li> </ul>
Mrs. Sherene Golding Campbell	Director	June 20, 2016	<ul> <li>Certificate of Legal Education</li> <li>Juris Doctor</li> <li>MSc Food Science</li> <li>BSc Biology</li> </ul>
Mrs. Kerry-Ann McKoy Tulloch	Director	June 20, 2016	<ul> <li>MSc - Maritime Safety &amp; Environmental Protection (Administration) - 1999</li> <li>LLM International Maritime Law - 1997</li> <li>Certificate in Legal Education - 1996</li> <li>Diploma Shipping Logistics - 1996</li> <li>Bachelor of Laws - 1994</li> </ul>
Ms. Carlene O'Connor	Director	March 1, 2018	<ul><li>ACCA (FCCA) 2005</li><li>BSc Management Studies - 1992</li></ul>

XXXXXXXXXX 2022

Mrs. XXXXXXXX XXXXXXX XXXXXXXXXXXXXX XXXXXXXXXXXXX Kingston 8

Dear Mrs. xxxxxxxxxxxxxxxxx:

The Development Bank of Jamaica (DBJ) is pleased to offer you employment as XXXXXXXXXXXXXXX on the following terms.

### **Date of Commencement**

The effective date of employment will be XXXXXXXXXX 2022.

### Confirmation

Confirmation of your position is subject to the satisfactory completion of a probationary period not exceeding six (6) months. During this period either party may terminate the employment without prior notice.

### Salary

Your annual gross emoluments will be as follows: -

**Basic Salary** \$333333333333

Motor Vehicle Upkeep Allowance \$XXXXXXXXXXXX\*\*\*

 Clothing Allowance \$ 22222222\*\*\*\*

### **Group Health Insurance**

As an employee of the DBJ, you will at the outset be able to participate in the contributory Health Insurance Scheme.

### Pension / Group Life Insurance

- 1) On confirmation in the position, participation in DBJ's Contributory Pension Scheme is compulsory. You may contribute either:
  - The minimum of five percent (5%) of your Basic Salary; or
  - Opt to contribute an additional amount to a total of thirteen-point one (13.1%) percent.
- 2) The Group Life Insurance Scheme is non-contributory.

### **Working Hours**

The normal working hours are Monday to Friday, 8:30 a.m. – 4:30 p.m. However, the exigencies of the job will, from time to time, require you to work beyond normal hours of work to meet the needs of the Bank's business.

<sup>\*\*\*</sup> Paid on submission of proof of ownership of a motor vehicle.

<sup>\*\*\*\*</sup> Paid on confirmation and pro-rated accordingly.

### Leave

Your annual entitlement will be:

- Twenty (20) days' Vacation Leave.
- Five (05) days Casual Leave; and
- Fourteen (14) days Sick Leave.

### Confidentiality

- 1) It is a condition of your employment that you are sworn to secrecy regarding DBJ's affairs and shall treat with strictest confidence, all transactions and other corporate matters with which you become aware. Accordingly, you are governed by the provision of the Official Secrets Act.
- 2) You shall return to the DBJ upon request, and in any event, upon termination of your employment for any reason whatsoever, all documents and tangible items which belong to the DBJ, or which contain or refer to any confidential information which are in your possession or under your control.
- 3) You shall, if required by the DBJ, delete all confidential information from any re-usable material and destroy all other documents and tangible items which contain or refer to any confidential information and which are in your possession or under your control.

### **Ownership of Material**

Any studies, reports or other material, graphic, software or otherwise prepared by you for the DBJ shall belong to and remain the property of the DBJ.

### **Publications & Copyrights**

All documents and materials produced and furnished to the DBJ by you pursuant to this Agreement shall be the sole property of the DBJ. Copyright to said documents and materials shall rest with the DBJ.

### **Conflict of Interest**

As an Officer of the DBJ, you are forbidden to:

- Solicit from external sources or accept payment and/or any other consideration relating to the performance or neglect of your official duties.
- Conduct personal business during work hours and/or on the Company's property.

### **General Conduct**

It is expected that you will execute your assigned responsibilities in a manner satisfactory to the Bank. As an employee of the Bank, you are required to comply with all instructions and lawful orders issued to you. You will perform your duties with the highest standards of professional and ethical competence and integrity.

### **Rules and Regulations**

- You will be subject to and will be required to adhere to the Rules and Regulations as determined by DBJ and as may be promulgated from time to time.
- You will be required to conform to DBJ's Policies and Guidelines as outlined in the Policies and Procedures Manual (copy of which you are deemed to have read and the contents of which are deemed to be incorporated hereby by reference).
- In cases where DBJ has not determined rules and regulations or guidelines and policies, the Public Service Financial Regulations and Government Guidelines in force or promulgated from time to time, will apply.

### **Termination of Services**

After confirmation in the position, employment may be terminated by either party giving three (3) months' Notice in writing OR pay in lieu thereof.

This offer is subject to the Bank's receipt of:

- Satisfactory reports from the references you have provided.
- A satisfactory report from your current or last place of employment, if applicable.
- A satisfactory medical report; and
- A favourable report from security checks undertaken.
- Proof of your Covid-19 vaccinations.

Kindly confirm your acceptance of the position based on the above terms and conditions by signing and returning the enclosed copy of this Letter of Appointment.

Yours sincerely,

M. Anthony Shaw
MANAGING DIRECTOR

Att.



I, XXXXXXXXXXXXXXXXXXXX, agree to the terms and	d conditions stated above.
Signature	Date

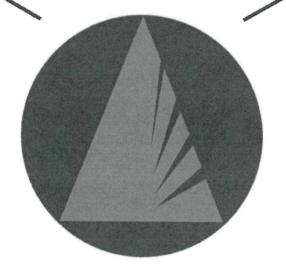




Providing business enterprise solutions

### **OUR MISSION**

The Development Bank of Jamaica (DBJ) provides opportunities to all Jamaicans to improve their quality of life through development financing, capacity building, public-private partnerships and privatisation solutions in keeping with Government policy.



### CONTENTS

General Sector Eligibility
GOJ Enterprise Size Classification Chart
DBJ Loan funding is available for
How much can you borrow?
Interest rates & Loan tenure

### LOANS

Applying for a DBJ Loan Eligibility Criteria for a DBJ loan Eligibility Criteria of the AFI Loan readiness tips

### **COLLATERAL ASSISTANCE**

7

DBJ's Partial Guarantee – The Credit
Enhancement Facility (CEF)
Benefits of the CEF
Guarantee Coverage
Percentage Coverage
General Eligibility Criteria
CEF Guarantee Fees
How to access the CEF Guarantee

### OTHER SUPPORT SERVICES

11 11 12

> 13 13

Energy Audit Grant
Innovation Grant from
New Ideas to Entrepreneurship (IGNITE)
Jamaica Venture Capital
Programme (JVCP)
Approved Financial Institutions
Micro Finance Institutions

### THE DBJ PROVIDES:

Financing solutions through alliances with Approved Financial Institutions (AFIs), which include commercial banks, credit unions and investment houses or through Micro Finance Institutions (MFIs) that provide loans to micro and small entrepreneurs.

Direct lending for large projects in strategic areas - for example, Information and Communications Technology / Business Process Outsourcing sector.

Collateral support through the Credit Enhancement Facility.

Management of the Public-Private
Partnerships and Privatisation
programmes that facilitate private sector
investment in the Jamaican economy

Grant funding and technical assistance that provides capacity development support to improve the productive capacity of Micro, Small and Medium-sized Enterprises (MSMEs)

Oversight of the implementation of a sustainable and globally relevant venture capital and private equity industry in Jamaica.

### FINANCING

### DBJ's loans to MSMEs

are generally on-lent to clients through AFIs or MFIs which provide the initial credit evaluation and loan supervision.

### GENERAL SECTOR ELIGIBILITY

DBJ will approve loans to business entities operating in Jamaica and engaged in viable businesses in the productive and services sectors within the Jamaican economy, including but not limited to:

- Agriculture/agri-business
- Agro-processing
- Energy efficiency and alternative energy solutions
- Information & communications technology
- Infrastructure
- Manufacturing
- Mining
- Business process outsourcing
- Creative industries film, animation, entertainment & music services;
- Tourism (attractions, accommodations, health Tourism, eco-tourism).
- Retail and distribution (for small and medium-sized enterprised only).

### GOJ ENTERPRISE SIZE CLASSIFICATION CHART

Firm Size

Total Annual Sales/Turnover

MICRO

**SMALL** 

**MEDIUM** 

**LARGE** 

>15M

>15M ≤75M

>75M ≤425M

> 425M

### DBJ LOAN FUNDING IS AVAILABLE FOR:

- Construction of structures (for productive purposes)
- Establishment of crops & livestock
- Expansion/modification of structures
- Purchase of machinery & equipment
- Purchase of movable fixed assets
- Permanent working capital
- Rehabilitation/renovation of existing enterprises - Energy efficiency projects
- Tourist attractions & wellness projects
- To acquire commercial real estate
- Motor vehicles for use in the business

### HOW MUCH CAN YOU BORROW?

The DBJ's debt to equity ratio requirement is a minimun of 70:30 for MSMes large enterprises with annual revenues in excess of J\$425M. These enterprises can therefore borrow 70% of the cost of the project. For MSMEs, The DBJ will finance up to 90% of project cost for MSMEs. For large enterprises with annual revenues in excess of \$425M, the debt to equity ratio is a minimum of 70:30. These enterprises can therefore borrow 70% of project cost.

For energy Loans, 75% of project funding is available for large enterprises and 90% to MSMEs.

### INTEREST RATES & LOAN TENURE

### LOAN ILHOIL

### The DBJ offers:

Competitive interest rates on loans denominated in both Jamaican and US dollars.

Flexible loan tenures based on cash flow.



### APPLYING FOR A DBJ LOAN

- Visit your financial institution (AFI or MFI), to discuss your project proposal and ask for a DBJ loan.
- The AFI or MFI appraises the project proposal and if the assessment is favourable, the proposal and the loan application are submitted to DBJ.
- Once DBJ determines that the project meets the established criteria, the funds are approved and disbursed to the AFI for on-lending.

Financial solutions with your business in mind



### The DBJ offers:

- Up to 90% financing for MSME loans •
  Flexible moratorium on principal
  payments up to 24 months (Condition apply)
- Longer repayment term up to 10 years (Conditions apply)
- Competitive interest rates on the reducing balance.

### ELIGIBILITY CRITERIA FOR DBJ LOAN APPLICATIONS

- Businesses registered in Jamaica
- Valid Tax Compliance Letter (TCL).
- The project must be legal, technically feasible, financially viable & environmentally sound. - Projects must be able to generate new jobs and earn or save foreign exchange.
- A loan application must be approved by an AFI.

### **ELIGIBILITY CRITERIA** OF THE AFI

Loans are processed strictly by your financial institution that bears the credit risk for each application.

It is recommended that applicants speak with their relevant business banker to determine the specific requirements of the AFI which may include but are not limited to the following:

- Business registration (both trading as and limited liability registration)
- Proof of income (recent copies of audited financial statements, bank statements, cash flow projections, pay slips, etc.)
- Proof of collateral (cash, securities, assigned life insurance policies, shares, real estate, plant & machinery, etc.)
- Business and/or strategic plan may be required • Applicant's ID & TRN
- Regulatory approvals (where applicable)

### LOAN READINESS IPS

The financial institution's ability to validate your company's revenues or earnings will make the loan application process easier. One approach to dealing with this is to route all business income through your business bank account. This simple practice, when carried out consistently, leaves a financial footprint and improves your company's ability to obtain loans.

It is also recommended that you register your business as soon as you begin trading.

Maintain accurate accounting records, from receipt books to raw material purchases to profits earned. Maintain your records!

Please keep in mind that different Approved Financial Insitiution (AFIs) may have different requirements based on their credit risk management policies, so look into your options to see which one is best for you.









### **DBJ'S PARTIAL GUARANTEE**

### THE CREDIT ENHANCEMENT FACILITY (CEF)

Many micro, small and medium-sized enterprises are unable to provide adequate security to pledge against business loans. With DBJ's CEF (partial guarantee) MSMEs are one step closer to accessing loan financing.

### **BENEFITS** OF THE CEF

Supplements available collateral to meet the lending requirements of financial institutions

Allows MSMEs with financially viable projects to access credit for business expansion

### GUARANTEE COVERAGE

The maximum guarantee coverage per sub borrower, entity or group is:

- General MSME Loan Guarantees: MAX. J\$30M
- Small MSME Loan Guarantees: MAX. J\$10M
- Start-up\* Loan Guarantees: MAX. J\$5M

\*Start-ups are businesses operating for a period of up to 24 months

### PERCENTAGE COVERAGE

The maximum guarantee coverage per sub borrower, entity or group is:

General MSME Loan Guarantees:

80%

Small Loan Guarantees:

90%

Start-up Loan Guarantees:

80%

### **GENERAL ELIGIBILITY** CRITFRIA

CEF Guarantees are available to MSMEs as detailed below:

- Annual turnover of J\$425 million or less
- Businesses operating for more than 24 months
- Start-ups operating for more than 12 months
- Satisfactory credit history

**CEF GUARANTEE** 

An annual fee of

plus GCT

Visit: www.dbjcef.com for more information.





### **HOW TO ACCESS THE** CEF GUARANTEE

The MSME submits a loan application to the AFI. If the AFI determines that there is a collateral shortfall, it may recommend the use of the CEF.



### ENERGY **AUDIT GRANT**

The DBJ assists the MSME to make informed decisions about investments in energy efficiency and renewable energy solutions. MSMEs are offered an Energy Audit Grant of up to \$200,000 to conduct an audit by DBJ-approved Certified Energy Managers.

The Grant may be used to support the MSME in accessing a loan or implementing energy efficiency projects.



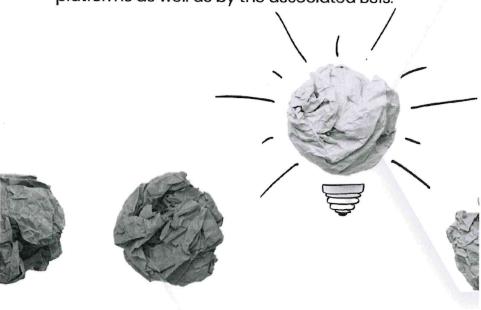
Visit: www.dbankjm.com for more information.

### INNOVATION GRANT FROM NEW ENTREPRENEURSHIP (IGNITE)

The DBJ's Innovation Grant from New Ideas to Entrepreneurship (IGNITE) programme offers innovative start-up businesses a grant of up to \$7 million or 70% of the project cost, whichever is lower, for commercially viable inventions or innovations.

The grant is channelled through Business Service Intermediaries (BSIs), which are business support organizations that will assist the MSMEs in presenting their proposals and monitoring the progress of grant recipients.

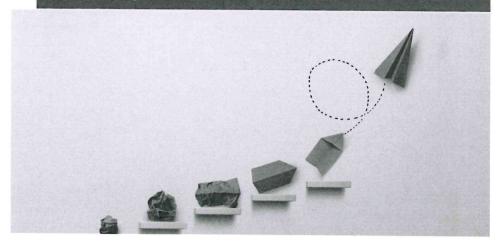
The next intake of applications will be announced and advertised in the print media, on DBJ's website and on all its social media platforms as well as by the associated BSIs.



### JAMAICA VENTURE **CAPITAL** PROGRAMME (JVCP)

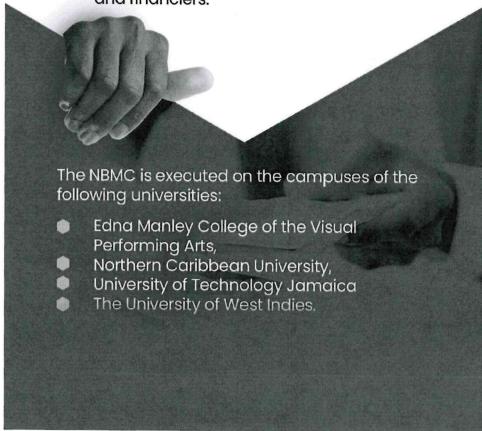
The Jamaica Venture Capital Programme is the vehicle through which the DBJ:

- Develops a venture capital ecosystem intended to create an environment conducive to the establishment of a dynamic private equity/venture capital (PE/VC) industry.
- Fosters the establishment of new venture capital and private equity funds through public and private sector collaboration with local and international fund managers.
- Builds strong linkages with our international development partners (IDPs), the Jamaican Diaspora, as well as our Latin American and Caribbean neighbours.



### The JVCP actively executes its mandate via the following:

- Private Equity Funding for Small Medium Enterprises(SMEs) working through fund managers.
- Capacity Development for university-based Incubators enables them to improve their delivery of effective programs to entrepreneurs.
- National Business Model Competition (NBMC)
- Provides leadership and technical support to encourage potential entrepreneurs at the university level and facilitates students putting entrepreneurship principles into practice, through an integrated learning experience.
- Facilitates linkages between budding entrepreneurs, private sector mentors and financiers.



### APPROVED FINANCIAL INSTITUTIONS

- Barita Investments Limited
- CIBC FirstCaribbean International Bank
- Citibank NA
- COK Sodality Co-operative Credit Union
- Educom Co-operative Credit Union
- C&WJ Co-operative Credit Union
- First Global Bank Ltd
- First Heritage Co-operative Credit Union
- **GK Investments**
- Jamaica Co-operative Credit Union League
- JDF Co-operative Credit Union
- **JMMB Bank**
- JN Bank Jamaica Ltd
- JN Fund Managers Ltd
- Mayberry Investments
- National Commercial Bank Ja. Ltd.
- National Export-Import (EXIM) Bank
- NCB Capital Markets
- NCB Employees Co-operative Credit
- Union
- Palisadoes Co-operative Credit Union
- Proven Wealth Limited
- Sagicor Bank Ja. Ltd
- Sagicor Investments Jamaica Ltd
- Scotiabank Jamaica Ltd
- Victoria Mutual Investments Ltd
- Victoria Mutual Wealth Management Ltd
- **VMBS**

# DBJ-FUNDED MICRO AND SMALL ENTERPRISES (MSE) LOANS ARE ALSO AVAILABLE THROUGH THE FOLLOWING MICRO FINANCE INSTITUTIONS (MFIs):

- Access Financial Services Ltd.
- Bull Investments Ltd.
- C&WJ Co-operative Credit Union
- ✓ COK Sodality Co-operative Credit Union
- √ First Heritage Co-operative Credit Union
- JN Bank Small Business Loans Ltd.
- LASCO Micro Finance Limited
- McKayla Financial Services
- Wilco Financial Limited



## **DBJ PRODUCTS & SERVICES GUIDE**

- AFI: Approved Financial Institution
- **BDO: Business Development Organisation**
- BPO: Business Process Outsourcing
- ✓ CEF: Credit Enhancement Facility
- DBJ: Development Bank of Jamaica
- ICT: Information and Communications Technology
- ✓ IDP: International Development Partners
- IGNITE: Innovation Grant from New Ideas To Entrepreneurship
- JVCP: Jamaica Venture Capital Programme
- MFI: Micro Finance Institution
- √ MSMEs: Micro, Small & Medium-sized Enterprises
- NBMC: National Business Model Competition
- PE: Private Equity
- RADA: Rural Agricultural Development Authority
- √ TCL: Tax Compliance Letter
- √ VC: Venture Capital