



REQUEST FOR EXPRESSIONS OF INTEREST CONSULTANCY SERVICES

Boosting Innovation, Growth and Entrepreneurship Ecosystems (BIGEE) Programme

ASSIGNMENT: International Accelerator for the Strengthening of Business Support Intermediaries
PROJECT #: JA-O0010 /JA-L1085
Procurement ID #: JA-L1085-P16507
Associated WBS Code #: 3.2.1.1
SELECTION METHOD: Quality and Cost-based Selection (QCBS)

The Development Bank of Jamaica (DBJ), through the Government of Jamaica (GoJ), has received financing from the Inter-American Development Bank (IDB) towards the cost of the Boosting Innovation, Growth and Entrepreneurship Ecosystems (BIGEE) Programme, specifically to **Subcomponent III.2 Incubator Support** with sub-activity International Accelerator for the Strengthening of Business Support Intermediaries.

The consulting services ("the Services") will require an international incubator, accelerator or consulting firm to support the development of Jamaica's innovation-based entrepreneurial ecosystem by strengthening the capabilities of Business Service Intermediaries (BSIs), including conducting an accreditation exercise based on previously determined criteria. BSIs consist of business pre-incubators, incubators and accelerators that provide an array of business support resources, programmes and services to early stage entrepreneurial companies in order to generate or accelerate their growth and scaling.

Specific objectives of the assignment, based on preparatory work carried out by DBJ, are to:

- Carry out training programmes for BSIs to improve their sustainability and capacity to support start-ups with the potential to scale regionally and globally (up to 16 BSIs may be in the pool);
- Conduct an accreditation assessment based on previously determined criteria
- To assist each trained BSI in developing strategies that will enable or maintain accreditation and make them efficient, sustainable and competitive
- Support the trained BSIs in the development of a relevant international network.

The DBJ now invites eligible Consultants ("Firms") to indicate their interest in providing consultancy services for the specialized area. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to be shortlisted for the Services to be performed.

The criteria for qualification are:

- Experience in similar international BSI capacity-building assignments, in terms of nature of the assignment, complexity and scale, for at least three years
- Demonstrate a number of success cases of innovation-based entrepreneurial ecosystems supported by the accelerator or consortium members
- Demonstrate an extensive international network, including investors, incubators and accelerators spanning countries of commercial interest for Jamaica
- Team leader should have a minimum academic qualification of Master's Degree in Economics, Finance, Business Administration or a related field or equivalent with at least (5) years of relevant professional work experience in BSI capacity-building
- Extensive experience in developing innovation-based entrepreneurial ecosystems internationally
- Should have an extensive network of Mentors, Angel and Venture Capitalist investors and partners
- All experience, knowledge and partnerships should be demonstrated through contracts, letters of conformity or any equivalent.

The Terms of Reference may be downloaded from the DBJ's website: <http://www.dbankjm.com> as of as of Monday, July 18, 2022.

The attention of interested Consultants is drawn to 1.9 of the IDB's *Guidelines: Policies for the Selection and Contracting of Consultants financed by the Inter-American Development Bank (GN-2350-9), March 2011* setting forth the IDB's policy on conflict of interest. The Consultant will be selected in accordance with the **Quality and Cost-based Selection (QCBS)** method set out in the *GN-2350-9, March 2011* on pages 10-18, Item 2.1- 2.31.

Further information may be obtained by sending an email to: thinkbigree@dbankjm.com or fax (876) 929-6055 or mail to the address below.

Expressions of Interest may be delivered in writing to the address below (in person or by mail) or via email: thinkbigree@dbankjm.com no later than Monday, August 15, 2022 at 3:00 p.m.

Development Bank of Jamaica
Attn: Procurement Specialist/Project Manager

International Accelerator for the Strengthening of Business Support Intermediaries
Boosting Innovation, Growth and Entrepreneurship Ecosystems (BIGEE) Programme
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