

**APPENDIX II**  
**REQUIREMENTS FOR ACCESSING TEF/EXIM SMTE LOAN**

1. Proposal(s) must be aligned to new investment, new market and new product as well as human capital development of the following five (5) recognised Jamaica Tourist Board (JTB) sectors:
  - a. Small accommodations i.e. Air B & B, Apartments, Guest Houses and Villas with a maximum of 30 rooms;
  - b. Attractions
  - c. Water sports including Jet ski;
  - d. Domestic tours; and
  - e. Bike/car rentals.
2. The loan will support entities with at least 25% of its revenue derived from the Tourism from any of the sectors mentioned above and include new areas of focus as set out below.
3. Entities whose operations are classified under the following description:

a. **Gastronomy Network** -

Restaurants	Artisanal food manufacturers
Food truck operators (including street food)	Private chef service providers- offering services to villas
Abattoirs- consumption driven certified slaughterhouse for meats	Farmers serving local hotels
Coffee shops	Food tour operators
Small batch/craft rum distilleries	Farm-to-table restaurants
	Refrigerated Truck

b. **Spa and Wellness Network** –

Skincare/beauty product manufacturers	Fitness facilities
Mobile spa service providers	Local spas
Spa operators	Wellness retreat organisers
Tour operators	Entities that manage Parks and Protected areas
Nutraceutical producers	

c. **Knowledge Network** –

Tourism/Hospitality training Institutions	Tourism business incubators
Language training programme operators or institutions	Tourism technology development companies
	Event production/management companies

d. **Shopping Network** –

Duty-free shops	Galleries
Craft producers and manufacturers	Local fashion and jewellery designers
Artisans	Boutique stores

e. **Sports and Entertainment Network** –

Sports centres	Sports retreat organisers
Major sporting events organizers	Music and dance groups
Boutique resort sporting facilities	Entertainment event organisers
Entertainment venue/facility owners/operators	

All applicants must demonstrate how the loan funds will enable their operations to generate economic growth, expansion of the local tourism product and sustainable development.